

28. Feb.2023.

#### **Consumer Confidence: Surprise Decline**

Bottom Line: The Conference Board's Consumer Confidence Index fell sharply in February, countering expectations for a further rebound. Consumers' assessments of their current situations edged slightly higher, but their expectations about the future fell sharply, mostly reflecting large drops in confidence for households aged 35 to 54 and for households earning \$35,000 or more, according to the Conference Board staff. Expectations for jobs, incomes, an general business conditions all fell. On the plus side, year-ahead inflation expectations fell from 6.7% to 6.3%. But against that, fewer consumers reported plans to buy homes, autos, or major appliances amid high interest rates. Vacation plans were also lower. Overall, consumers remain uncertain about the outlook and high interest rates, and they are now concerned that the jobs market might finally start to slow.



Contingent Macro Advisors 2023 source: US BEA

**Consumer Confidence** in February FELL -3.1 to 102.9, BELOW the 3-month average of 105.97, BELOW the 6-month average of 104.88, and -2.8 BELOW the year-ago level.

Mar-21 Jun-21 Sep-21 Jan-22 Apr-22 Jul-22 Nov-22 Feb-23

The current conditions index ROSE 1.7. The expectations index FELL -6.3.

**The future expectations index** FELL -6.3 to 69.7, BELOW the 3-month average of 76.37, BELOW the 6-month average of 77.2, and -11.1 BELOW the year-ago level.

**The labor differential**, the percentage of respondents who said jobs are 'plentiful' from the percentage who said jobs are 'hard to get' ROSE 4.5 to 41.5, ABOVE the 3-month average of 37.67, ABOVE the 6-month average of 35.73, nearly in-line with year-ago level of 41.5.

## **Confidence - Current Situation**



Mar-21 Jun-21 Sep-21 Jan-22 Apr-22 Jul-22 Nov-22 Feb-23



# **Confidence - Expectations**



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## **Labor Differential**



Mar-21 Jun-21 Sep-21 Jan-22 Apr-22 Jul-22 Nov-22 Feb-23

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### **Income Differential**







Conference Board Consumer Confidence	Feb-23	Jan-23	3m. avg.	6m. avg.	12m. avg.	2022	5y
Consumer Confidence	102.90	106.00	106.00	104.90	103.80	104.49	114.60
Confidence - Current Situation	152.80	151.10	150.40	146.40	147.10	145.70	144.90
Confidence - Expectations	69.70	76.00	76.40	77.20	75.00	76.98	94.30
Jobs Plentiful	52.00	48.10	48.80	47.60	49.80	50.48	42.70
Jobs Hard to Get	10.50	11.10	11.20	11.90	11.60	11.78	14.60
Income Increased	13.40	17.40	16.00	17.20	16.80	16.83	18.90
Income Decreased	11.60	13.40	12.80	13.80	14.10	14.11	10.80
Same Income	75.00	69.20	71.20	69.00	69.10	69.06	70.30
More Jobs 6 Months	14.50	17.70	17.40	17.90	17.40	18.21	22.20
Fewer Jobs 6 Months	20.30	21.40	20.10	20.00	20.00	19.57	16.80

Employment Same	65.20	60.90	62.50	62.00	62.50	62.22	61.00
Business Better	14.20	18.40	17.80	18.60	17.60	18.62	24.10
Business Worse 6 Months	21.90	22.60	21.50	21.90	23.40	23.04	15.70
Business Same	63.90	59.00	60.70	59.50	59.00	58.34	60.20
Inflation Expectation	6.30	6.70	6.50	6.70	7.10	7.21	5.80

source: The Conference Board via Bloomberg Professional