



Active Fintech Assistance

mobile banking digital banking strategic planning

Summary: Is fintech assistance on the way for community banks? It appears so.

A survey by Robert Wood Johnson Foundation and Harvard asked those parents who said their child played a sport in the past year (72% of parents) how it benefitted their child. The top reasons given were: better physical health (88%); gives child something to do (83%); teaches them discipline or dedication (81%); teaches them how to get along with other people (78%) and benefits their mental health (73%). Being active no matter your age is just a good idea.

Speaking of activities, in banking it seems like keeping up with technological changes can be difficult, and it is especially acute for community banks, whose smaller size makes it harder to afford and incorporate each new advance.

In response, the ABA recently urged major bank service providers to do more to help smaller banks cope with new technology and stressed the need for core processors to do more to assist community banks with their technology issues. Separately, the ICBA announced it was launching a Community Bank Fintech Accelerator to help enable partnerships between community banks and early-stage fintech startups. Both initiatives take aim at the technology divide faced by community banks.

Bankers frequently voice frustrations with service providers, but the problems are particularly acute for community banks. The simple fact is that community banks do not get the same level of attention that a big bank does. Compounding the issue, some community banks also may not have the depth of in-house talent of the larger banks, so they are less able to deal with technology issues relating to service providers. Of course, service providers seem to have a different view of how well they serve the needs of community banks.

For its part, the ICBA is trying to directly assist partnerships between emerging fintech companies and community banks. The Community Bank Fintech Accelerator will join with the Venture Center in Little Rock, AR, through which community banks can partner directly with early-stage fintech companies that focus exclusively on community bank products. The ICBA laid out the tech themes it promotes including: next generation lending, artificial intelligence and machine learning, blockchain, advanced analytics, big data and others.

The ICBA plan calls for investing in up to 10 startups. A selection committee made up of community bankers and association staff will then mentor and work with these early stage companies, helping them develop technology useful to community banks. The finalists will present their wares to community banks at the ICBA convention this March in Nashville.

In the rapidly changing world of fintech, community banks will have to continue to actively seek out research on the subject as you pick and choose what might make sense for your bank. In the meantime, we will stay very active ourselves in this area, as we look to keep community bankers nationwide informed about financial technology impact and opportunity.

DEPOSIT OPPORTUNITY YIELDING 2.30%

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