

May 1, 2009

www.PCBB.com

Market & Industry Overview

- Helping Community Banks
- Company Highlights
- Financial Results
- Asset Quality
- Liquidity and Capital
- EMC Annual Conference
- In Summary



Cash Management

"PCBB was an easy choice for us when we were evaluating a pre-opening correspondent relationship. Their reputation in the market was already well established. However, PCBB exceeded our every expectation with their technical expertise, competitive pricing and superior personal service."

~Thomas J. Sherman
President & CEO
Founders
Community Bank

Helping Community Banks

Conditions in the industry remain volatile, as community bankers' grapple with potential spillover from large bank "stress tests," asset quality deterioration and an ongoing slowdown in the general economy.

Through it all, Pacific Coast Bankers' Bancshares ("the Company") and its two subsidiaries, Pacific Coast Bankers' Bank ("PCBB") and the Banc Investment Group, LLC ("BIG"), have worked diligently to meet our community bank customer needs as a "silent partner." Our focus remains delivering products and services that give bankers an edge in capturing new customers, addressing asset quality issues, analyzing risks and improving profitability.

Here are some ways we helped community banks during the quarter:

Enhancing Capital – During the 1Q, we continued to build a "fortress" balance sheet, as overall capital at PCBB increased by 23% compared to the same period in 2008. At the end of the 1Q of 2009, PCBB had an extremely strong total risk-based capital ratio ("RBC") of 17.58%, Tier 1 RBC of 16.32% and leverage ratio of 9.78%.

Leveraging Workout Expertise – Our special assets team continued to assist community bankers in problem loan resolution. During the 1Q, we assisted nearly 100 community banks in resolving problem loan issues, including putting staff on site to support specific client requests.

Increasing Reserves – We continued to address challenging economic conditions by boosting our loan loss reserve at PCBB to \$8.1mm overall, compared to \$4.2mm at the end of the 1Q last year. This 92% year over year increase helped push our loan loss allowance to loan ratio from 1.51% at the end of 1Q 2008 to 2.56% at the end of the 1Q of 2009.

Underlying Strength – Our platform of services continued to be heavily used by community bankers throughout the country during 1Q. Increased customer usage of our consulting, risk, cash management and other services helped provide the footing that allowed the Company to deliver a 10.85% tangible ROE and a 0.70% ROA.

Additional Liquidity – An increase in community bank client liquidity levels was also reflected in the Company 1Q performance. Overall, demand deposits at PCBB soared 165% compared to the 1Q of last year, while the "As Agent" Federal Funds program ended the quarter at \$3.2 billion.

Risk Management – The Company continued to take steps to diversify the loan portfolio, ending the 1Q with construction loans to total RBC at 53% and commercial real estate to total RBC at 314%.

Customer Support – Banks continued to heavily utilize our loan credit stress service to meet regulatory requirements; hedging products to enhance margin and our cash management platform to support liquidity needs.

May 1, 2009



Company Highlights

Here are some selected (unaudited) highlights of the Company financial performance.

First Quarter 2009:

- The Company assets increased by 28.11%, compared to the end of 1Q 2008.
- Capital ratios at PCBB reflected excessive strength, with a total RBC ratio at the end of 1Q of 17.58%, Tier 1 RBC ratio of 16.32% and leverage ratio of 9.78%.
- The loan loss reserve to loan ratio at PCBB increased to 2.56% at the end of 1Q 2009, compared to 1.51% for the same period last year.
- As a TARP recipient, the Company received specific approval from the U.S. Treasury to pay a dividend and repurchase certain stock from the FDIC, reflecting underlining strength.
- The Company declared a dividend equal to 25% of after tax net income, which was consistent with the percentage paid during the preceding two years and equal to \$1.02 per share.



Financial Results

The Company reported year-to-date (unaudited) net income through March 31, 2009 of \$1.1mm, which is on the same annualized pace as 2008 earnings. Earnings per share were \$0.96.

The Company also reported returns on average assets and tangible equity for the three months ended March 31, 2009 of 0.70% and 10.85%, respectively.

In an effort to support the deleveraging needs of our community bank clients, total assets climbed 28% through March 31, 2009 compared to the same period in 2008.

The Company continued to readjust risk within the loan portfolio. As a result, compared to 1Q 2008, construction loans were reduced by 32%, residential contracted 33% and CRE increased by 36%.

In addition, given a weak housing sector and slowing economy, PCBB increased the allowance for loan losses during the period, boosting it by approximately 92% above 1Q 2008.

Net charge-offs for 1Q 2009 were \$1.5mm, compared with \$0.3mm, for 1Q 2008.

Through the end of March 31, 2009, the loan loss reserve, net of charge offs, nearly doubled compared to the same period last year.

As can be seen from the financial data, despite significant imbalances in financial and credit markets, the Company continued to deliver positive results to stakeholders.

Loan Participation

“PCBB provided timely underwriting and suggestions on technical issues that developed. We would not have been able to put this loan on the books without their help and support.

~ Jim Davis,
President & CEO
Fife Commercial Bank

May 1, 2009

Asset Quality

The Company remains focused on maintaining a “fortress” balance sheet and a vigilant risk management program designed around a conservative lending approach.

The Company maintains excess capital, has strong loan loss reserves, diligently reviews assets and liabilities and utilizes active portfolio risk

management techniques. These strategies not only helped ensure the Company was well protected during the year, but remained capable of fulfilling its long-term mission to provide a safe and secure financial services platform serving community bankers across the country.



As of March 31, 2009, PCBB had asset quality ratios of:

Ratio	3/31/2008	3/31/2009
Loss allowance to loans	1.51%	2.56%
Noncurrent assets plus OREO to assets	1.30%	3.44%
Noncurrent loans to loans	1.69%	6.03%
Net charge-offs to loans (annualized)	0.48%	1.94%

Liquidity and Capital Strength

In such a volatile environment, the strength and stability of the Company is more critical than ever to the community banks we serve. That is a key reason we have continued to focus on building and maintaining a “super-capitalized” equity position at PCBB well in excess of regulatory “Well Capitalized” thresholds.

As of March 31, 2009, PCBB had equity ratios of:

Ratio	Minimum “Well Capitalized” Level	3/31/2008	3/31/2009
Total Risk-Based	10.00%	16.11%	17.58%
Tier 1 Risk-Based	6.00%	14.86%	16.32%
Tier 1 Leverage	5.00%	9.80%	9.78



Loan Participations

“I have had the pleasure of working with the PCBB team for just over three years. The team’s credit knowledge and community banking expertise is outstanding. My experience with PCBB has proven that you’ll get prompt, friendly service and the assistance to make sure your transaction is done quickly and efficiently.”

~ Gene Micco
President & CEO
Tustin Community Bank

EMC Conference

"This is the best conference for CEO, CCO and CFO's, PCBB's intelligence and credibility of various topics were extraordinary from the first moment to the last."

~ Mike Hannley
President & CEO
Bank of Tucson

**PCBB 2009
Executive
Management
Conference
Westin St. Francis
San Francisco
May 3-6, 2009**



In Summary

Economic activity contracted sharply again during the first quarter of 2009, as the housing correction entered its third year, market volatility remained and credit markets continued to try and regain their footing. The economy is still expected to contract through at least the next few quarters.

While it will take time for government stimulus and credit market programs to have a significant impact, some measures do appear to be improving so we remain optimistic about what the future will bring.

Through it all, rest assured that the entire team at Pacific Coast Bankers' Bank and Banc Investment Group, LLC remain dedicated to your success. Our emphasis will continue to be serving clients, growing the business, delivering innovative products and enhancing our capabilities to ensure you succeed even when times are difficult.

If nothing else, the current turmoil has reinforced the importance of risk management in the industry and we continue to work to enhance our approach throughout the Company.

We anticipate another difficult year in 2009 and also expect that our earnings may be affected by market conditions. Given such a difficult environment, it may therefore sound unusual to some that we are also very optimistic about the future. Certainly this is one of the most difficult periods in banking history and severe stresses remain. However, those very same stresses also produce boundless opportunity.

All of our customers are community bankers, so we are what you are. As with your own bank, we too remain deeply committed to our customers. We remain by your side as you work through the current environment and will continue to support you in every way possible as we have for more than a decade.

No one knows what the future will bring, but know that we remain focused and willing to help you in any way. We will continue to do everything in our power to make sure the Company remains vibrant, healthy and strong, while assisting your needs.

As you address such challenging conditions, know also that we are here to serve you now more than ever. Please don't hesitate to call if we can help in any way.

For those of you who are attending our annual executive management conference in San Francisco, we will be discussing many ways to help your bank. If you are unable to attend this year's event, we will see you in 2010.

Sincerely,

Steve Brown
President & CEO
Pacific Coast Bankers' Bancshares